Rosanna Palma Stanciuc

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- A dedicated business leader, with 13 years of IT experience currently working as an entrepreneur and consultant in IT business evaluation and project management, technological innovation, automation and process improvement.
- I am an excellent team-oriented communicator who effectively manages the relationship with different levels of Stakeholders in the organization: From the Board of Directors to the development team. I seek to achieve an outstanding user experience at all times according to the business objectives. I have deep knowledge in the IT market and manage project portfolios and international multidisciplinary teams to successfully launch IT projects.
- I use the advantage of my fluency in English, German and Spanish and I have proven success in local and international client environments.
  In these years of work, I have gained experience in effectively cultivating relationships between all levels of stakeholders by offering an unique combination of strategic technological vision, business vision and tactical leadership to plan and add value to the organization in a consistent way. I am an EU citizen temporarily living in Peru looking currently to relocate.

EDUCATION

10/2008 - 11/ 2010   Technical University of Munich - Germany
Msc. Informatics (German/ English) Software Engineering specialization and Databases. *Thesis: Mobile Security Systems in Android, mention with merits.*

03/2000 - 07/ 2006   Pontifical Catholic University of Peru
Computer Science Engineer. Thesis topic: Construction and development of a Business Intelligence tool for SMEs. Tenth higher.

WORK EXPERIENCE

06/2016 until today   **Senior Information Technology Business Consultant**
- Independent projects such mobile projects (Android, iOs and Web (CMS and customized).
- Research contributions for Software Engineering issues.
- Project Management on large-scale and medium-sized projects at all stages (initiation, execution implantation and closure). Some tasks may include:
- To ensure that the goals and objectives of the projects are met within the requirements of time, scope, budget, quality and given resources using PMI or SCRUM methodology for project management
- To work remotely or on-site according to the need of the project.
- Monitor project performance and recommend project resources.
- To keep Stakeholders informed about key issues and changes that may affect expected project results.
- To evaluate and recommend techniques and practices according to the need of the organization for each type of project.
- To Solve complex problems, anticipate change and redirect efforts as necessary.

08/2016 hasta Nov 2018   **IT Manager Systems on Demand Inc (SYSOD). (USA and Peru)**
I was in charge for the whole project portfolio of the company Sysod Inc. I managed different web and mobile projects. the star product in this period was called Motomobile: A Courier platform carried out in an entrepreneurial way in iOS, Android and Laravel. I managed the development team, outsourcing most of them internationally. Since it was my own entrepreneurial Project altogether with other partners I even contributed to the development of the mobile side in Android to speed up some processes. The project worked in the Peruvian market for 2 years and was sold at the end.

02/2015 – today   **Extension Course Teacher at PUCP – INFOPUC**
Courses taught were : Advanced VBA, Scratch, App Inventor, Digital Marketing, WordPress. They were aimed at adults face-to-face and virtual mode. In addition to holiday programs for children in the summer between 12 and 18 years of age.

03/2016 – 09/2016   **Bachelor Professor - UPC**
Bachelor professor at the faculty for Software Engineering (Last semester). The course: Mobile App Development in Android and iOs ,Ruby, SAAS, MBAAS, PAAS as Firebase.

06/2013 – 02/2015   **Business Relationship Manager Specialist ENEL – EDELNOR**
I worked on different projects related to the energy industry. My key project was the automation of the generation processes for the Big Accounts, moving from an Excel manual system to an SAP IS-U system, among other related projects. With this implementation, the billing process time in its commercial area was improved by 40% and 70% of the manual processes were automated. This system also integrated and automated the Accounting and Treasury processes with the modules offered by the SAP IS-U platform. The job required management of different levels of Stakeholders in the Company: From the Board of Directors to the Software Development team in charge for the Task distributed in Argentina, Chile and Perú.

06/2013 – 12/2013   **Master Degree Lecturer– Pontifical Catholic University of Perú**
Professor of the Master Degree course in the Master of Science in Software Engineering. The course with the same name: Software Engineering.

06/2012 – 02/2013   **Solutions Analyst - IT Project Coordinator -Belcorp**

IT Project Coordinator assigned to the so called Sales Force of the Area.

My main job was to coordinate the development and maintenance of different projects in the field.

Among my achievements: 40% increase in usability and 60% performance of the processes. Progressive process reengineering reducing up to 30% of the expected budget . Analysis and direct coordination with different levels of Stakeholders located in 5 countries of Latin-American including Peru.

01/2011- 06/212	**Business Analyst -TRANSSOLUTIONS SYSTEMS.**

Responsible as the project manager of the consultant development team of the client Pacer Logistics Systems. (USA) I had under my command a team of 5 developers. My achievements in short: Improved the projected times by up to 40%. I was also in charge for the system for the end user and the developer team. We worked using the CMMI level 3 maturity model and RUP-UML).

04/2011 – 09/2011	**Software Engineer -AVANTICA**

Technical leader in the mobile area (Android and iPhone) for various projects in the Finance field and Digital image recognition field. Among other role tasks were to train new developers in these technologies and the for incoming projects in the company. For these cases I received a special training on Mobile project estimation.

11/2010 – 04/2011	**Software Engineer- MÜNCHENER VEREIN, INSURANCE COMPANY, MUNICH, Germany**

Responsible for the development / migration of a legacy system : From stand alone to a JSF Jboss WEB system. This project was related to the business core for a certain client niche of the company.

04/2008 -09/2009	**Hiwi Research team- Technical University of Munich**

Research support tasks at the Technical University in the "Computer Graphics and Image Processing" chair of the university. Development of cross-platform projects in C ++. (Eclipse and Visual Studio)

08/2006 -02/2008	**Systems Developer Analyst. - Pontifical Catholic University of Perú – IT Area**

My tasks in this role were : The process improvement for the payroll System. Development for new systems (stand alone and web) to achieve the business goals Migration of legacy systems. Improvement for to the Tax Government System, aka. SUNAT-PDT of the university. Development in this last case of Web Projects in JSP and ORACLE.

09/2005 -04/2006	Trainee at **Telefónica del Perú**

My experience as a Trainee was very enriching at Telefónica because I developed a Dashboard for the Deputy Manager of Control and Commercial support, Business Management, SMEs and Professionals Area. I learned how to obtain key business indicators, learning more about Business Intelligence which I later used as my Bachelor thesis subject. Additionally, I did some small implementations to better support my work.

LANGUAGES

ENGLISH	Fluid Spoken and Written (IELTS nivel C3)
GERMAN	Fluid Spoken and Written (SprachDiplom I y II- Goethe Institute, in addition to have done my master and lived in Germany for 3 years.)
FRENCH	Basic (Alliance Francaise, Delf 1 y 2)
RUMANIAN	My second nationality and second mother tongue.
SPANISH	My first nationality in Peruvian and mother tongue

COURSES

Institute of the quality of the Pontifical Catholic University of Peru, Diploma of Project Management according to the methodology of PMI Pontifical Catholic University of Peru. November 2008

PERSONAL REFERENCES

Available on request